



## “Mining” ERP Package Benefits

Moran Technology Consulting is a highly experienced and proven provider of management and technology consulting services to higher education institutions. We combine a detailed understanding of higher education processes, organization and culture, with extensive ERP and SIS implementation experience to help your institution find and achieve the benefits from your investment.

We have found several common problems for institutions that have implemented a major ERP or SIS system:

- Old administrative processes were re-implemented in the new system – you’re still delivering services the old way – not how you could/should deliver them.
- Consultants spent the budget without completing the project.
- New software capabilities are underutilized.
- Integration with other institutional systems is incomplete.
- Department staff software skills are underdeveloped.
- Process analysis and design skills necessary for departments to improve business processes with the new system are limited.

The result is an expensive ERP or SIS system that is simply not delivering the value and benefits that you were told that you’d receive and that you need to receive

MTC can help you assess how your institution is utilizing your ERP or SIS system and help your departments dig in and *mine the benefits* that you need – and are paying for!

### Why Moran Technology Consulting?

- We have deep knowledge and experience in higher education.
- We understand ‘best practices’ for your major administrative processes – we can help find process improvement opportunities and refocus the package to support them.
- We have worked with almost every ERP system that is installed.
- We know the factors that lead to project success and project failure.
- We provide skilled functional and technical resources.
- We have supported small, medium and large institutions, public and private.

### **ERP – Mining the Benefits**

- Package Utilization Assessment
  - Package implementation assessment
  - “Best Practices” process review
  - Organization skills assessment
  - Benefits mining and identification
- Functional Process Transformation
  - Process Improvement / Redesign
  - Process Training and Documentation
  - Organizational Change Management

### Representative College and University Benefits Mining Projects

- Univ. of Northern Iowa
- Columbus State Community College
- Monroe Community College
- The John Marshall Law School
- American University of Paris
- Univ. of Prince Edward Island

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